

LANDS — MIDDLETON BEACH

4054. Mrs L.M. Harvey to the Minister for Lands:

I refer to the media release dated 31 January 2018 titled Middleton beach roadworks complete, hotel operator now sought, and I ask:

- (a) how much did the appointment of CBRE Hotels to run the process cost;
- (b) how many expressions of interest were received as part of this process;
- (c) will the Minister provide a list of those companies that submitted an expression of interest;
- (d) is the Government providing any financial or in kind assistance to the development of this hotel, either through Landcorp or any other Government agency;
- (e) if yes to (d) how much financial or in kind assistance is being provided; and
- (f) has Landcorp started the next stage of the process to progress a new hotel at Middleton Beach and if yes, what is the next stage of the process and when is it expected to be completed?

Ms R. Saffioti replied:

- (a) CBRE was paid \$50,000 to run the advertising campaign, to interrogate their lead database for prospects, to prepare documents and to brief interested developers.
- (b) Five.
- (c) Providing the names of those companies that expressed an interest could jeopardise a successful outcome in securing a hotel developer through an offer and acceptance process.
- (d) No.
- (e) Not applicable.
- (f) Yes. The next stage is for LandCorp to list the hotel site as available for purchase via offer from a hotel developer and to erect on site signing. The appointed sales agent has already met with a proponent identified via the previous sales process. LandCorp is also working with the City of Albany on an interim activation strategy and delivery of the foreshore enhancement works.