

**cafe2U**  
the supreme bean machine



The Chairman  
Economics and Industry Standing Committee  
Legislative Assembly  
Parliament House  
PERTH WA 6000

19<sup>th</sup> January 2011

Dear Committee Members,

I am strongly opposed to the Franchising Bill 2010.

I believe this Bill will have negative direct consequences for the franchising sector and for my business as well.

The strength of the Australian Franchise Industry is a direct consequence of the National approach to Franchise regulation. Australian Franchisees enjoy a regime that is the envy of the world due to the consistency that exists across Australian State boundaries.

If this consistency were to change and follow the very inept US model, where each State has its own unique rules and regulations, it is my firm belief that the Franchise community, and in particular the individual Franchisees would suffer.

We have the best system in the world, that protects the individual franchisee whilst permitting the industry to grow and prosper, and it is definitely counterproductive to change that model.

Regards

A handwritten signature in black ink, appearing to read "Derek Black".

**Derek Black**

**Managing Director**

**Cafe2U Pty Limited (Australia)**