## **National & State Libraries Australasia**

Supporting document to indicative questions asked of NSLA by the Delegated Legislation Committee - Inquiry into access to Australian Standards adopted in delegated legislation

## 5. What are the types of consortia agreements available with other publishers, and what sort of cost savings do they commonly bring?

Participating in consortia enables libraries to deliver more information content than any library is able to deliver on its own. By working together libraries increase negotiating abilities with vendors. The NSLA Consortium provides savings for NSLA, verifiable subscription data demonstrates that the negotiation of whole-of-sector prices provides financial savings to Consortium members.

**Table 1** below provides a summary of subscription spend (value of all product subscriptions managed by the Consortium) and identified savings that are result of Consortium management.

Year	Value	Savings	Savings as % of spend
2013	\$AUD 1.929 million	\$461,038	24%
2014	\$AUD 2.082 million	\$494,802	24%
2015	\$AUD \$1.838 million	\$423,640	23%

Table 1

Analysis suggests that the savings achieved through the NSLA Consortium fall into 3 main categories:

- 1) Vendor offer includes % discount on standard pricing
- 2) Sliding scale of % discount based on number of members subscribing
- 3) Savings generated by pooling licences

Examples of savings that Consortium has negotiated include recently include

- a) A 15% discount on standard pricing offered by the vendor.
- b) Pooling our concurrent user licences to get a cheaper price.
- c) A 20% consortia discount offered by the vendor.
- d) Successful negotiation to reduce a proposed 5% increase to 3% increase (in line with CPI)

6. What are the subscription costs for current access arrangements, compared to the cost of the arrangements you would like to have? What additional benefits to the public would that wider subscription bring?

4 of the NSLA libraries currently pay \$13,344 they are NLA, SLV, SLQ, SLT. This provides them with access to the Public Library edition – with use limited to onsite only for one concurrent user and NO use for interlibrary loans.

The SLWA and SLSA pay more (SLWA \$20,016.88 and the SLSA \$18,973.35) for two concurrent users with the same restriction for onsite use only and NO use for inter library loans.

See **Table 2** for more detail on current NSLA subscription costs. Disclosure of this information is in compliance with the SAI Terms and

Conditions. <a href="http://www.saiglobal.com/standards/termsandconditions.htm">http://www.saiglobal.com/standards/termsandconditions.htm</a>

For the a number of reasons NSLA members view their subscription to Standards Online as high cost with low return on investment.

- a) The onsite restriction disadvantages people in remote and regional Australia as they have to visit the State Library in their capital city to access Australian Standards.
- b) The single licence results in turn ways, meaning that people who travel to their library may not be able to access the resource easily.
- c) No use for inter library loan is permitted.

These restrictions mean that usage is low resulting in a high cost per login. See **Table 3** for 2014 cost per login data. Disclosure of this information is in compliance with the SAI Terms and Conditions. <a href="http://www.saiglobal.com/standards/termsandconditions.htm">http://www.saiglobal.com/standards/termsandconditions.htm</a>

Table 2 – NSLA members' 2015 subscription cost for access to Standards Australia/SAI

Library	Version	Concurrent users	Remote access	Printing	Subscription (excl. GST)	Increase from previous year	Buyer Advantage Program membership fee*	Increase from previous year	Other
State Library of New South Wales*	Public Library								
State Library of Victoria	Public Library	1	No	1 page	\$13,344.59	6%	\$466.00	10%	10% increase for the BAP from the previous year, due to "increased operating costs".
National Library of Australia	Public Library	1	No	1 page	\$13,344.59	6%	No		Quote for additional concurrent user was \$9,386 (ex GST).
State Library of Queensland	Public Library	1	No	1 page	\$13,344.59	6%	No		,
State Library of Western Australia	Public Library	2	No	1 page	\$20,016.88	5%	\$466.00	10%	
State Library of South Australia	Public Library	2	No	1 page	\$18,973.35	9.5%	No		
State Library of Tasmania	Public Library	1	No	1 page	\$13,344.59	6%	\$466.00	10%	

<sup>\*</sup> According to the vendor, membership to the Buyer Advantage Program ensures a 25% discount on the cost of the Standards Australia renewal

<sup>\*</sup> Data for SLNSW redacted.

Table 3 NSLA members' 2014 Cost per login (estimates) for to Standards Australia/SAI Data for SLNSW redacted.

Year	2014
NLA	
Logins NLA	261
Cost per login NLA	\$46.25
SLNSW	
Logins SLNSW	
Cost per login SLNSW	
SLV	
Logins SLV	537
Cost per login SLV	\$24.34
SLQ	
Logins SLQ	230
Cost per login SLQ	\$58.00
SLSA	
Logins SLSA	270
Cost per login SLSA	\$63.89
SLWA	
Logins SLWA	338
Cost per login SLWA	\$56.13
SLT	
Logins SLT	400
Cost per login SLT	\$33.70

7. Under "Legal Deposit" requirements, the National Library would be supplied with free copies of every published Standard for historical recording purposes. This would also apply to the State Library of whichever State the Standard is published. What use is made of those copies – are they available for consultation by the public?

Copies of Australian Standards are supplied to the National Library of Australia by SAI Global in compliance with Copyright act 1968 section 201 Legal Deposit. Copies must be supplied within 30 days of publication.

This material is available for viewing by members of the public only within the library. Meaning use for ILL is not allowed. This restriction is enforced by SAI Global.

The National Library of Australia has provided Table 3. This lists all call slip requests for Australian Standards, including the year. If the number unfilled = 0 then that means the item was delivered to the patron.

Table 4 Use of Standards Australia (legal deposit) publications within the National Library of Australia

YEAR	TOTAL No. of Requests	Total requests filled	Total unfilled
2004	31	22	9
2005	34	28	6
2006	24	19	5
2007	26	24	2
2008	7	6	1
2009	17	12	5
2010	9	6	3
2011	12	10	2
2012	7	7	0
2013	3	2	1
2014	7	6	1
2015	3	3	0

The table above lists all call slip requests for Australian Standards, including the year. If the number unfilled = 0 then that means the item was delivered to the patron. Unfilled requests can be the result of the item already being issued to another patron, item not being found on the shelf or insufficient information provided on the request for the item to be located.

8. What is the extent of the contribution made by your members' staff in terms of volunteering

on SA committees?

NSLA members have made an extensive contribution over the years to the development of

Australian Standards. This is mostly through the work of the Standards Australia Committee IT-

019 Information and Documentation, Information Technology - Learning, Education, Training

and Research. Committee IT/19 addresses standardization practices relating to libraries,

information services and related tasks. The Committee meets three times a year, with regular

emails to read and documents to comment on. Committee members received no funding from

Standards Australia to attend meetings.

NSLA members' ability to contribute to this of work has diminished in the last few years as

financial constraints limit travel and institutions focus on institutional rather than global needs.

The following are cost estimates of NSLA members' engagement with Standards Australia. The

figures below are estimates based on number of hours attending meetings in person or by

teleconference, preparation for meetings, assessing documentation, and any other contribution

to the Committee, from 1 January 20009 til now. The figures are broad estimate figure for each

library.

National Library of Australia = \$65,000

State Library of Queensland =

Northern Territory Library = \$33,000

The following is a list of contributions to the Standards Australia Technical Committees.

Northern Territory Library: Kerry Blinco has represented the Northern Territory Library on IT-19

Technical Committee 2013-to date.

State Library of Queensland: Prashant Pandey has represented the State Library of Queensland

on IT-19 Committee 2015-to date.

State Library of New South Wales: Scott Wajon has represented the State Library of New South

Wales on MS-065 – Photography - Technical Committee 2015 to date.